

# Governor's Logistics Task Force

Carteret Community College

April 18, 2010

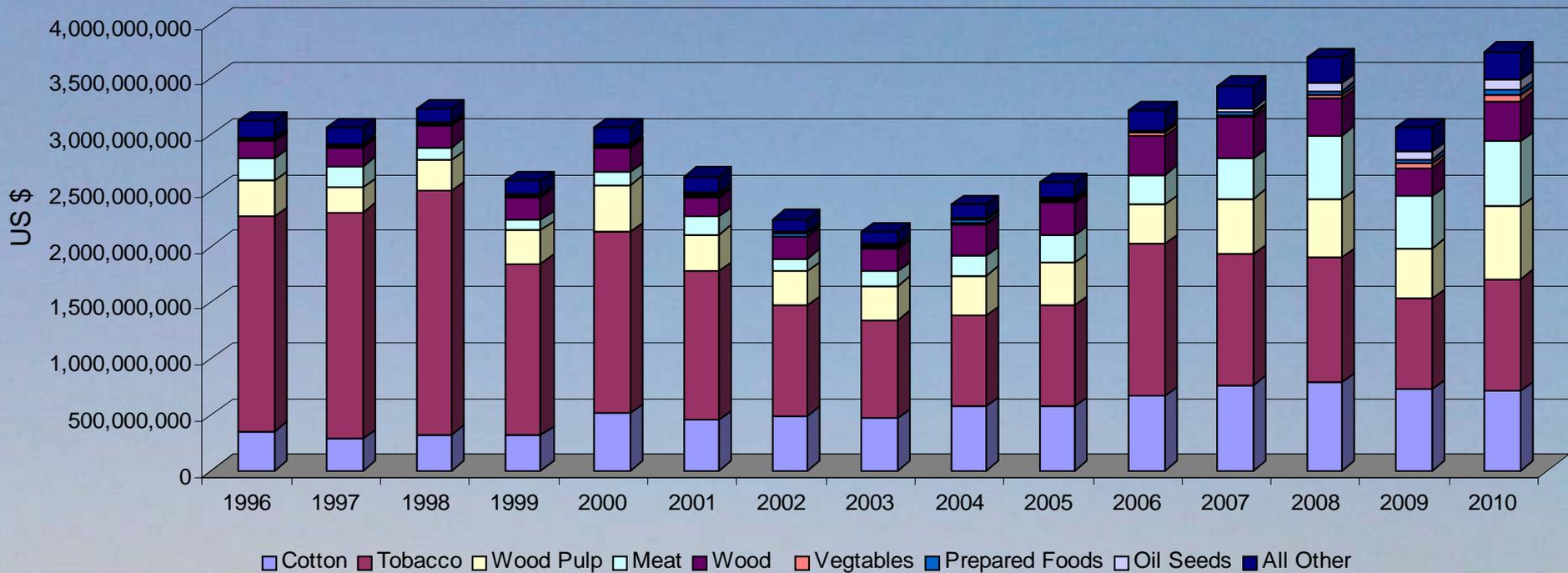
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# NC Agriculture

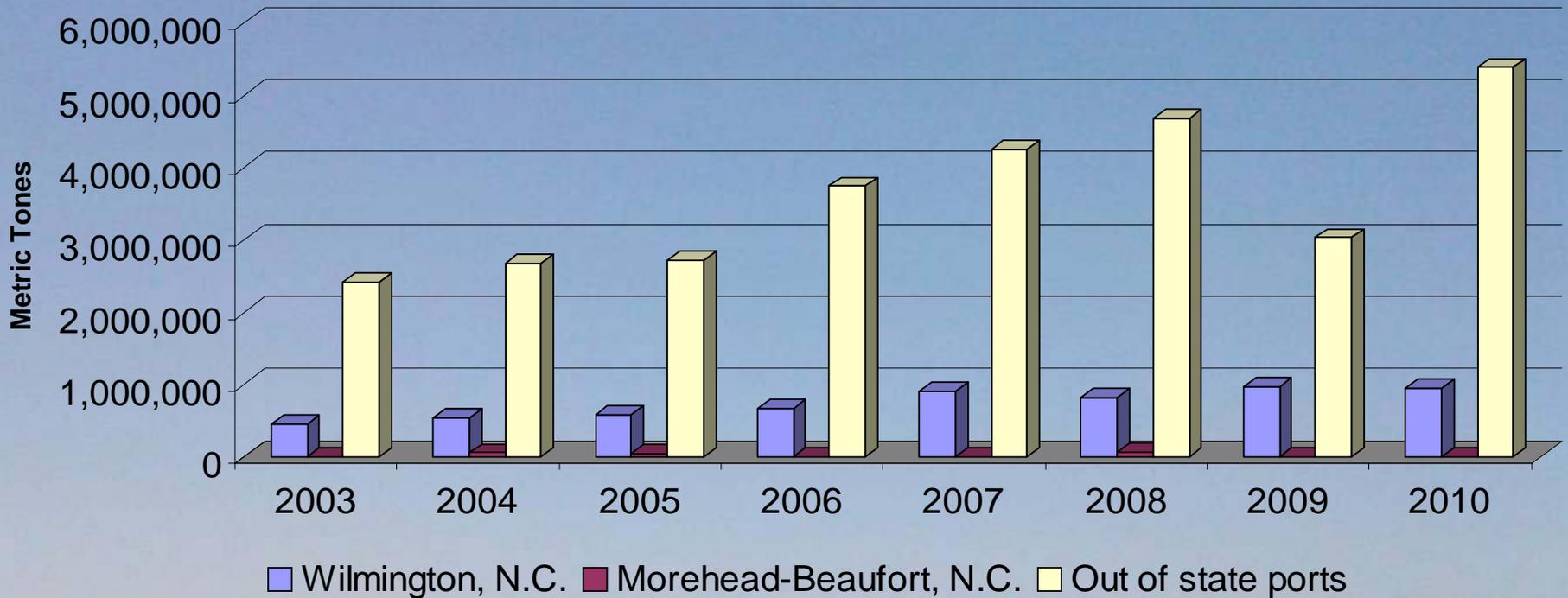
- Agriculture is the #1 industry, worth \$74 billion
- Employs 688,000 people statewide
- In the U.S., NC is the
  - #1 Tobacco producer
  - #1 Sweet potato producer
  - #2 Hog producer
  - #2 Turkey producer
  - #2 Christmas tree producer
  - #4 Cotton producer

# NC Ag Exports by Commodity

*Since the buyout, tobacco is rebounding. Cotton, meat and wood are coming on strong.*

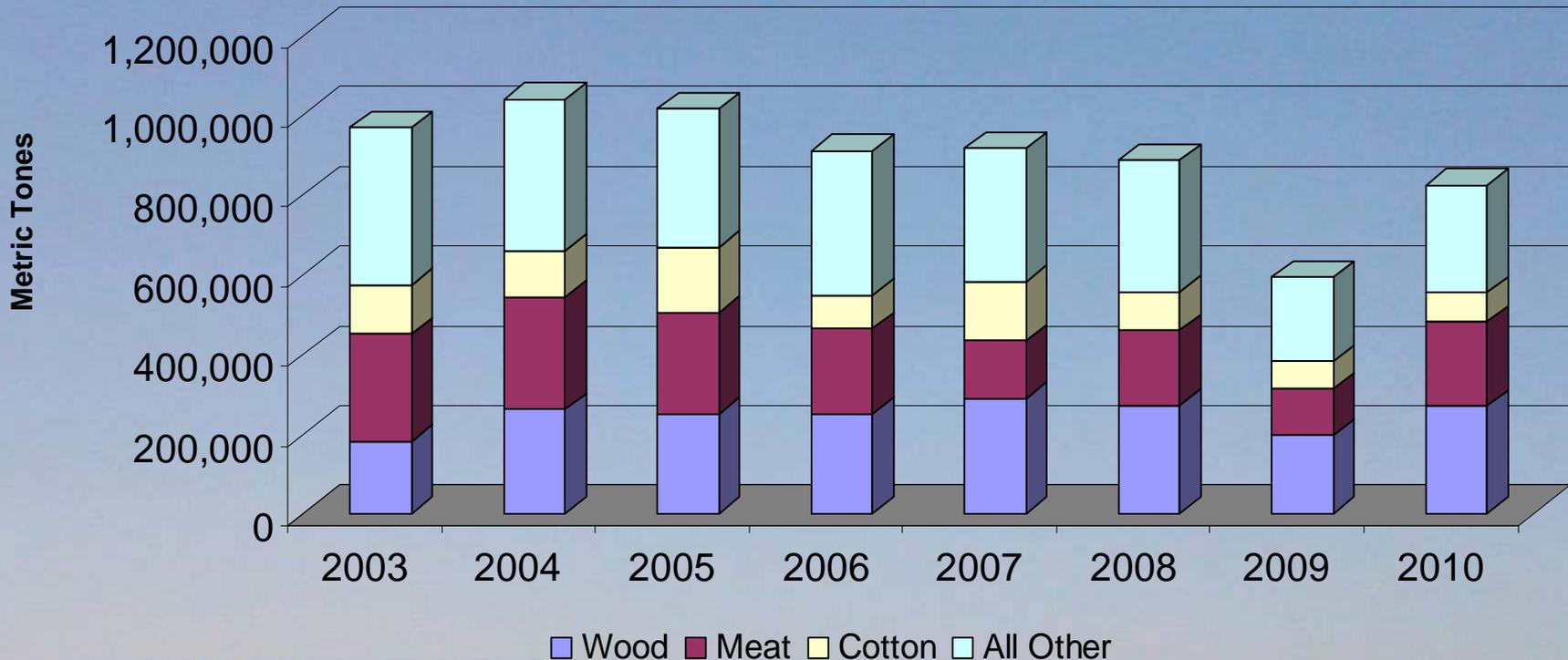


# NC Ag Exports by Port



# South Carolina Ports

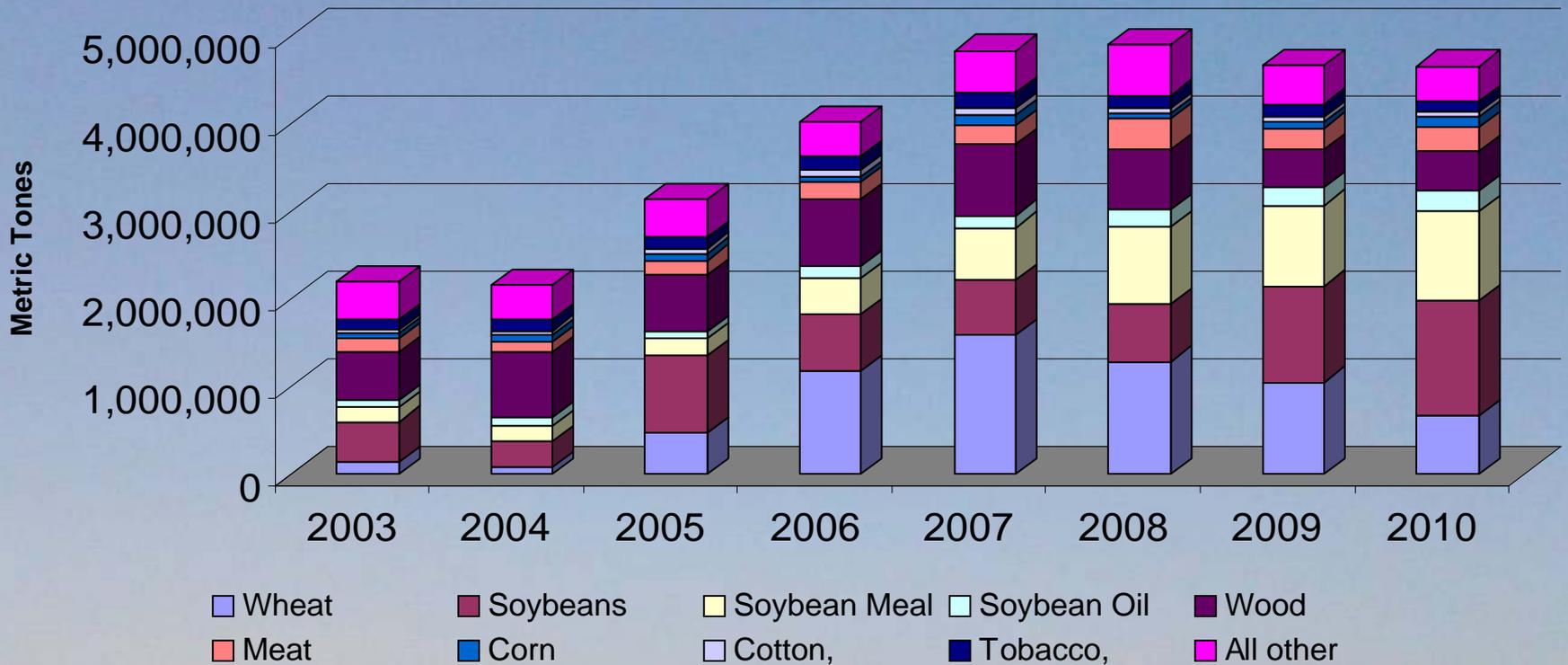
*Exports .8 mmt of ag commodities*



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# Virginia Ports

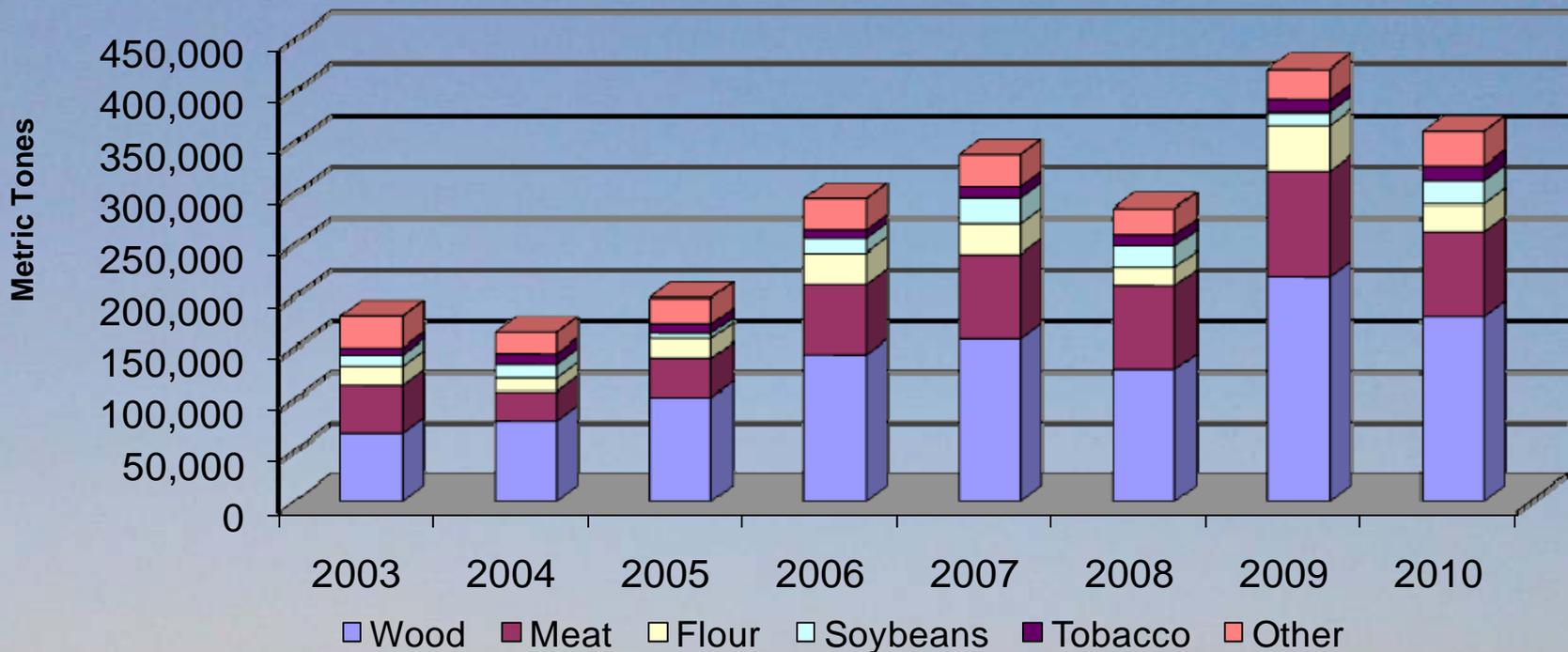
*Exports over 4 MMT of ag commodities*



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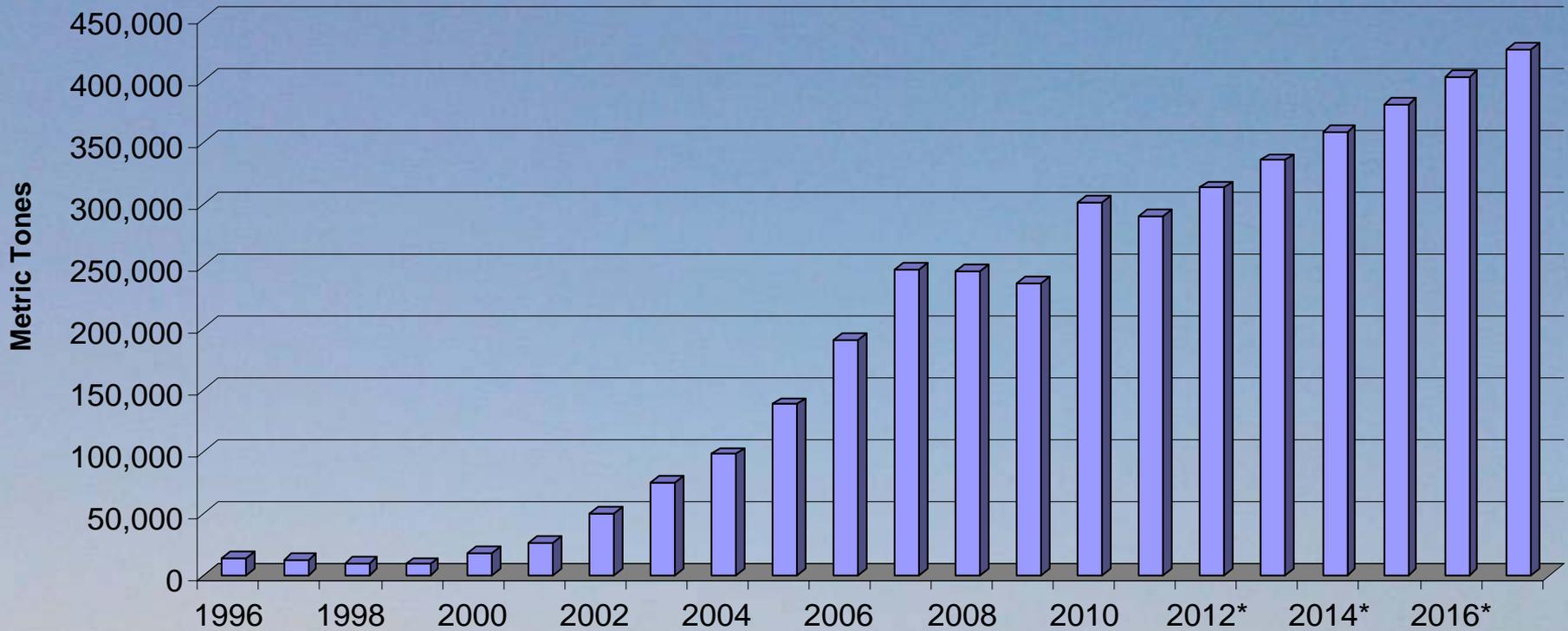
# North Carolina Ports

*Wilmington and Morehead City export less than .4 mmt of ag commodities combined*



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# China as an NC Ag Commodity Destination



\* Strait line projection



# Rail Access

- North Carolina is one of 2 states in the U.S. that owns its railroad (Alaska is the other)
- North Carolina has negotiated with large rail and put our farmers at a distinct disadvantage
  - Dispatch on our lines is not accessible
  - Rail rates make their use financially unreasonable
- Without fair rates and line accessibility NC will continue to send commodities to VA, SC & GA

# “All in One” for Ag Commodities

- Highway, rail access and functioning ports are part of the “All in One” solution
- North Carolina has an opportunity to build a plan and infrastructure in this niche market
- Unfortunately, almost all of these commodities depart North Carolina from VA, SC and GA ports

# Ports Are the Future for NC

- Develop a long-range strategy for all pieces of infrastructure to work together
- Highways, rail access and ports viability create a strong and vibrant economy and should not be a political issue
- Opportunities abound for the largest industry by finding solutions in highway access, rail opportunities and steamer lines making calls
- As China continues its population growth and consumption, North Carolina farmers will continue to expand acreage
- Let's find a way to capitalize on this opportunity by using the "All in One" approach