#### **Use a Written Contract**

Handshake agreements may be okay at an auction or around the supper table, but not for selling timber. Protect your liability and your financial security by using a written timber sale contract agreement.

#### **Grow the Next Generation Forest**

Before the ink is dry on the timber sale contract, and before a single tree is cut, make sure that you have a plan to regenerate and renew your woodland for growing the next generation of forest.

The southern U.S. has become a leading "timber basket" supplying global markets. We are all relying upon individual family forests like yours to produce renewable paper and wood products. After the harvest, make an investment in your future forest to provide the legacy of stewardship for the next generation of owners.

The NCFS sells native forest tree seedlings. Ask your county forest ranger for information.



The NCFS has Rangers and Foresters to serve each county in North Carolina.



Click the Contact Us tab on our website, ncforestservice.gov or call a District Office to start:

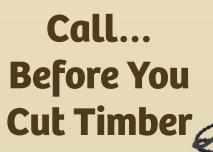
D1	Asheville	828-667-5211
D2	Lenoir	828-757-5611
D3	Rockingham	910-997-9220
D4	New Bern	252-514-4764
D5	Rocky Mt	252-442-1626
D6	Fayetteville	910-437-2620
D7	Eliz. City	252-331-4781
D8	Whiteville	910-642-5093
D9	Sylva	828-586-4007
D10	Lexington	336-956-2111
D11	Hillsborough	919-732-8105
D12	Mount Holly	704-827-7576
D13	Fairfield	252-926-3041

**Service Fees May Apply** 



The North Carolina Forest Service is an equal opportunity / affirmative action employer. Its programs, activities and employment practices are available to all people regardless of race, color, religion, sex, age, national origin, handicap or political affiliation.

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# The North Carolina Forest Service Can Help Forest Owners To:



### **Can You Answer These Questions:**

Do you know what FPGs & BMPs are?
Are there any streams to protect?
Where should the log road be built?
What's the best way to reforest?
Are incentives available?
What are the tax implications?

N.C. Dept. of Agriculture & Consumer Services

### **Accept the Challenge**

60% of North Carolina's 18 million acres of forestland are owned by individuals and families. We're depending on you to sustain our future forests!

#### **Know Your Property Lines**

You should only cut trees that you own! Hire a Registered Land Surveyor to establish and mark your property boundary lines. Afterwards, highlight the property line with paint and/or brightly colored flagging tape, so the timber buyer and logger can easily find the line.



## **Obtain a Management Plan**

Without a solid plan, you won't know what your options are or what to expect in the future. A plan is based on your goals, and describes the actions needed to meet your goals, usually with a general timeline and estimate of costs. (Service fees may apply)

#### **Hire a Registered Forester**

Some people work on their own cars, and some people paint their own homes, but very few forest owners sell their own timber. Hire a Registered Forester who can appraise your timber's value, help you understand the markets for your timber, and sell the timber for you. You should hire a professional who is working with your best interests in mind.

## **Understand Tax Implications**

Income you receive from a timber sale is taxable. However, there may be offsets or deductions available. Work with an accountant or tax professional who is knowledgeable about income from farm or timber products, and real estate sales.

#### **Protect Water Quality**

There are state rules called the Forest Practices Guidelines - FPGs - that require keeping sediment, debris and pollution out of streams, and other bodies of water.

A protective streamside management zone (SMZ) or other similar type of stream buffer is required in North Carolina along certain streams. Do not cross streams with vehicles or logging equipment unless absolutely necessary!

Understand, implement, and maintain Best Management Practices - BMPs - when managing your forest.







**Bad Skid Trail** 



**Bridging Over a Stream** 

