

Insurance Agents Offering Help to Agritourism Farmers and Vineyard Owners

The following list of insurance agents is available for your assistance in finding **agritourism liability insurance**. The offering of this list in no way endorses these agents by the Department of Agriculture and Consumers Services or the Agritourism Office, nor stipulates or suggests that they can provide the type of insurance needed at a cost you can afford. Additionally, most agents work within no more than 100 miles of their home office, and sometimes not that far. When searching for an agent, start with those closest to your home, and be up-front with them – tell them if you have called other agents. Often agents cooperate in helping you find the right company, and it is a waste of their time for them to be working with you when you've contacted someone else who is doing the same research. They prefer to collaborate rather than compete. The districts listed beside some of the agents' names refer to the six ANA districts. If you have a question about your district, please contact Martha Glass, Agritourism Office, at martha.glass@ncagr.gov, or call 919-733-7887, x276.

Liz Taylor - ltaylor@morrowinsurance.com, 1-800-228-3132; 828-693-5396 (o); 828-768-6197 (c); is **an Agritourism Networking Association (ANA) Sponsor member**, presented insurance information at 2007 ANA conference and ANA West District workshop in Asheville, spring 2007. Covers West District and some parts of West Central in western North Carolina.

Marsh Dark, III - VP, Morrow Insurance Agency, Marion; 828-652-6212 (o); mdark@morrowinsurance.com – spoke at West District ANA Workshop May 2008 at Peaceful Valley Farm, Old Fort. Covers West District and some parts of West Central located close to Marion.

Carl Inman - Snipes Insurance Co., Raleigh: carl@snipesins.com, 919-571-4335 (o). Made presentations at ANA North Central workshop at Hill Ridge Farm in Spring 2007 and 2008 annual conference at Caraway. Covers North Central, South Central, Northeast and Southeast Districts, basically area east of I-85.

Will Johnson - Johnson Insurance Services, Mocksville, NC; 1-800-255-7777; 336-753-1038 (o); 336-909-3568 (c); will@agritourisminsurance.com; website www.agritourisminsurance.com. **ANA Sponsor member**, made presentation at West Central ANA workshop April 2008, was sponsoring vendor at 2009 ANA Annual Winter Conference in Hickory, spoke at 2009 West Central Workshop. Agent Cathy Boles also available. Covers West Central District, generally 75-100 miles from of I-40/I-77.

Ann Ashman - AF Insurance Services, Inc., 948 Johnson Ridge Road, Elkin, NC 28621: (336) 835-4060; 1-800-446-1295; aashman@afinsurance.com; does business primarily with vineyards/wineries; **ANA Sponsor member**, attended 2009 ANA Annual Winter Conference in Hickory; covers primarily Surry and Yadkin in northern West Central District.

Jeff Fitzgerald – Accurate Insurance Solutions Inc., Dobson; 336-356-2471; jfitzem@yahoo.com; business primarily with vineyards and agribusiness; **ANA Sponsor member**; covers primarily West Central and North Central Districts.

John Snipes - Snipes Insurance Services, Bunn; 910-892-2121; john@snipesins.com; in partnership with agency owner, Dal Snipes, who is an **ANA Active member** and farm owner. Recommended by Carl Inman. Covers North Central, South Central, Northeast and Southeast districts.

Brad Brown - Callahan & Rice Insurance Group, Inc., Fayetteville; (o) 910-484-6171, x 33; (c) 910-309-9914; brad@callahanrice.com; ANA Sponsor member; farm owner. Covers South Central, Southeast, North Central and Northeast Districts.

Ty Ross - Olde Fayetteville Ins. Co., 910-483-6210 (o), 919-630-6865 (c); interested in helping agritourism farmers in South Central and Southeast Districts

Jack Boseman - Nationwide in Roanoke Rapids at 252-537-8338 - bosemaj@nationwide.com; spoke at 2007 ANA Conference at Caraway. Covers primarily Northeast District (southernmost county – Pitt).

Gary Miller, Manager - Everett Cash Mutual Ins. Co., VP SE Region, 814-977-5391; Works with farmers west of I-95. Attended 2008 ANA conference at Caraway. gary@everettcash.com – Gary does not work directly with customers but will help find an agent in the western part of the state.

Kim Birckhead - The Insurance Center, Inc., Troy; 910-572-3572, tici@mc-online.net; recommended by ANA member; works in Montgomery and Randolph counties.

Byron Ervin - 910-324-3133 – richlandsinsurance@embarqmail.com; in Richlands, Onslow County; spoke at Southeast ANA workshop at Mike's Farm in Spring 2007. Covers primarily Southeast District.

MOUNTAIN REGION

Morrow Agencies
Johnson Insurance Services
AF Insurance Services
Accurate Insurance Solutions Inc. (West Central)

PIEDMONT REGION – East, South, Northeast

Snipes Insurance Co. (Central)
Olde Fayetteville Insurance Co. (Southern)
The Insurance Center (Southern)
Nationwide Insurance (Northeast)
Callahan & Rice (South Central, Southeast, North Central and Northeast)
Richlands Insurance (Southeast)
Accurate Insurance Solutions Inc. (North Central)