



Steve Troxler, Commissioner of Agriculture

NCD&CS Food Distribution Monthly E-Notification

December 2013

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NC Farm to School Calendar SY 2014

Week of January 5, 2014	Collard, Cabbage, Apple Slice, Sweet Potato
Week of January 26, 2014	Apples, Sweet Potatoes
Week of February 9, 2014	Kale, Apples Slices, Collards
Week of February 23, 2014	Sweet Potatoes, Apple Slices
Week of March 9, 2014	Apple Slices
Week of March 23, 2014	Apple Slices, Sweet Potatoes
Week of April 6, 2014	Kale, Collards
Week of April 27, 2014	Strawberries, Romaine
Week of May 4, 2014	Strawberries, Romaine
Week of May 11, 2014	Strawberries, Romaine
Week of May 18, 2014	Strawberries, Blueberries

As the Christmas holiday rapidly approaches, the NC Farm-to-School program will take a brief break in deliveries and will resume on January 6th. I hope you have seen the NC-ECOS order alert for items in February, March, and April. The deadline for those orders is January 10th, 2014. This should give you time to place orders before or after the holidays to determine the amounts you need. This order deadline only applies to those school districts that will pay NCDA, if you are using DOD entitlement you must order through the FFAVORS website.

December also marks the halfway point in the school year. Thus far, Farm-to-School sales appear to be on par with last year, more than \$687,000 has been purchased by local school districts in SY 2013-14. We at Food Distribution have been pleased with the overall quality of produce, in spite of record setting rainfall this past summer and the recent heavy frost that cancelled all romaine lettuce.

Again, many thanks to all of you who support Farm-to-School!

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Bob's List has been recently updated. You can check for updates on our website 24/7.

Bob's List activity is picking up. We currently have 11 Bonus items listed which will not take entitlement if you are currently in the red in your entitlement balance.

If you have entitlement money remaining, this could be a good means to assist in using up remaining entitlement dollars. Also, if you have slow moving inventory, complete the online form and we will add your inventory to the list.

Where else can you find beef crumbles, beef patties, cheese vegetable oil, peanut butter, peas, pork ham, pork leg roast, or turkey for free?

These are items ordered to meet the truck load requirement, and currently have no allocations, better known as surplus product.

Keep checking back on Bob's List as updates are made periodically.

You will find the list at <http://www.ncagr.gov/fooddist/Highlights/BobList.htm>

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We received notice in late November from FNS of the final entitlement adjustments for SY2013. North Carolina lost close to another million meals in the meal count, which resulted in another cut to the State entitlement by almost \$800,000.00. This cut was offset by the cancellation of 17 trucks of frozen broccoli. We still remain \$2.7 million in the red for SY 2013-2014.

The deficit amounts will be taken from those districts in the red come late February. We should know the SY 2014-2015 beginning entitlement by late January, before opening the NCECOS catalogue for order placements in late February. The deficit amount taken will be reflected on each 209 Report as an Entitlement Adjustment in SY2014-2015.

DOD Entitlement

On December 4, I sent out notice for DOD Entitlement set aside for SY2015.

Response has been good with about 20 districts responding thus far.

So as a reminder, if you plan to participate in the program next year, please send your request to me designating entitlement dollar set aside amount, and designate the funds for either DOD Co-Op, DOD Weekly or both programs by December 20, 2013.

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We are implementing a new USDA Commodity Training Program for the 2013-14 school year. Listed below you will see the dates and locations of the training. We will continue to have our New Director and Supervisor Training in Butner, which is focused on new directors and supervisors. We are adding this year, training for all directors and staff. This training module is focused on covering the general aspects of the USDA commodity program and as well provides a refresher course on the commodity program. The USDA Commodity Program continues to change and evolve from year to year and we felt that training was needed to help directors and supervisors understand the program. The training for New Directors & Supervisors is different from the training that we will conduct for Existing Directors & Supervisors.

February 19-20, 2014 NCD&CS Food Distribution

New Director & Supervisor Training: Butner, NC

(This is directed to new directors and supervisors)

March 19, 2014 NCD&CS Food Distribution

Director & Supervisor Training: Virginia Boone Center, WNC Fletcher, NC

(This is for directors and supervisors in Beth Frith's area)

March 26, 2014 NCD&CS Food Distribution

Director & Supervisor Training: Sheraton Four Seasons Greensboro, NC

(This is for directors and supervisors in Amie Shinn's area)

- As you can see we are doing this by our Field Reps area, so we are keeping it to small groups.

April 27-29, 2014 39th Annual ACDA Conference

You are invited to attend the American Commodities Distribution Association (ACDA) Annual Conference in Austin, Texas. More info go to www.commodityfoods.org

January 27-29, 2014 NC SNA Industry Seminar – Asheville NC

For more info contact Dawn Roth at JBDFROTH@aol.com

Frozen Broccoli Cancellation

As we mentioned to you during the March Across Carolina, we did cancel 17 trucks of the frozen broccoli for this school year. This was a one and only time cancellation in an effort to minimize the deficit going into next school year. As a result, we gained almost \$700,000 in entitlement. No other cancellations are planned at this time.

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Purdue announces a “Pause” for Kings Delight

Late November, Perdue notified NCDA&CS Food Distribution Division that King’s Delight will not be processing USDA Foods during SY 2014-2015. They plan to step back to do some product realignments.

Scroll down to view Perdue notification letter.



November 22, 2013

Perdue 'pauses' its Kings Delight/Clux Delux brands of Commodity Processing product offerings for the 14/15 School year in order to develop an updated program and original, new products for the 15/16 School Year.

The Kings Delight/Clux Delux Commercial CN product line will feature new benefits for the 14/15 school year.

To Our Valued K-12 Customers

The Kings Delight and Clux Delux brands have been respected and innovative brands for the past 10 years as both a Commodity Processing and Commercial CN supplier within the K-12 segment.

And Perdue intends to insure we maintain that reputation in the future....albeit there is work to do.

For a number of reasons we have not adequately delivered on the past reputation of these fine brands. This is especially the case with our Commodity Processing program.

We are convinced that these brands and our company have a significant place in the K-12 Segment. And we are dedicated to revamping our Commodity Processing product line and business model to more adequately meet this changing segment's needs related to current trends and USDA requirements for school nutrition programs....and insure long term viability as a respected and innovative supplier to K-12.

To do this, we have much work to revamp our CP offering.....including changing to 'Net Off Invoice' to align with this segment's needs.

We will be suspending our Commodity Processing product offering for the 14/15 school year so that we have adequate time to be prepared with the immense changes necessary to bring reliability, innovation, and ease of doing business to our K-12 customers in the 15/16 school year.

In the meantime we are preparing for the 14/15 school year with important innovations on our 'Commercial CN' Kings Delight & Clux Delux brands.

Our K-12 Team now lead by Jennifer Armstrong along with Lisa Chasak and Frank Samuelson is highly experienced in the K-12 Segment. They along with the K-12 Team at Key Impact Sales will be introducing meaningful product innovation.

A handwritten signature in black ink that reads "Joe Gilmore".

Joe Gilmore
Vice President Foodservice Distribution Sales

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The final report has been issued to Central Valley Meats and they will be cutting us a reimbursement check in the very near future. We were pleased with the recovery numbers and appreciate your extra efforts to locate, hold and in some cases destroy product. We continue to evaluate the new SENS (State Emergency Notification System) program and appreciate your comments and feedback.

Please be on the lookout for the upcoming end of year survey from Food Distribution. We are always looking to find the best way to meet your wants and needs. We are here to help and make things happen.

In closing, we here at NCDA&CS Food Distribution want to thank you for your support in 2013 and wish you and your families a very “Merry Christmas”!

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