

BIDDER: NC Farm to School Co-operative, Inc

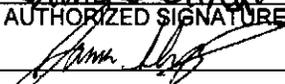
 <p>STATE OF NORTH CAROLINA NC Department of Agriculture & Consumer Services Purchasing Office</p>	INVITATION FOR BID NO: 10-IFB-006055	
	Quotes will be publicly opened: <p style="text-align: center;">3:00 PM, January 4, 2012</p>	
	Contract Type: Open Market	
	Commodity: Fresh Fruits and Vegetables	
Refer ALL Inquiries to: Amy Cannady Telephone No. (919) 707- 3056	Using Agency Name: Food Distribution, Farm 2 School Program	
E-Mail: amy.cannady@ncagr.gov		
(See page 2 for mailing instructions.)		
INTERNET ADDRESS: http://www.pandc.nc.gov/		

NOTICE TO OFFEROR: Bids subject to the conditions made a part hereof, will be received at this office (NCDA&CS) until 3:00 PM on January 4, 2012 and then opened, for furnishing and delivering the commodity as described herein. Refer to page 4 for proper mailing instructions.

BIDS SUBMITTED VIA telegraph, facsimile (FAX) machine, telephone, and electronic means, including but not limited to email, in response to this Invitation for Bid will not be acceptable. Bids are subject to rejection unless submitted on this form. Please review the new addition to the Instructions to Bidders, which are found in new paragraph 22 ("Confidentiality of Bids") which prohibits certain types of communications during the procurement process.

EXECUTION In compliance with this Request for Quotes, and subject to all the conditions herein, the undersigned offers and agrees to furnish and deliver any or all items upon which prices are offered, at the prices set opposite each item within the time specified herein. By executing this offer, I certify that this quote is submitted competitively and without collusion, that none of our officers, directors, or owners of an unincorporated business entity has been convicted of any violations of Chapter 78A of the General Statutes, the Securities Act of 1933, or the Securities Exchange Act of 1934 (G.S. 143-59.2), and that we are not an ineligible vendor as set forth in G.S. 143-59.1. False certification is a Class I felony.

Failure to execute/sign quote prior to submittal shall render bid invalid. Late bids are not acceptable.

OFFEROR: <u>North Carolina Farm to School Co-operative, Inc</u>		
STREET ADDRESS: <u>7802 SABLE ROAD</u>	P.O. BOX:	ZIP:
CITY & STATE & ZIP: <u>RENSSELAIRE, NC 27542</u>	TELEPHONE NUMBER: <u>(252) 237-1260</u>	TOLL FREE TEL. NO (800)
PRINT NAME & TITLE OF PERSON SIGNING: <u>JAMES SHARP - PRESIDENT</u>	FAX NUMBER: <u>(252) 237-6133</u>	
AUTHORIZED SIGNATURE: 	DATE: <u>12-20-11</u>	E-MAIL: <u>jsharp@FreshPic.com</u>

N.C.G.S. § 133-32 and Executive Order 24 prohibit the offer to, or acceptance by, any Department of Agriculture and Consumer Services employee of any gift from anyone with a contract with the Department, or from any person seeking to do business with the Department. By execution of any response in this procurement, you attest, for your entire organization and its employees or agents, that you are not aware that any such gift has been made, offered, or promised by any employee of your organization.

Offer valid for 45 days from date of opening unless otherwise stated here: _____ days (See Instructions for Quotes, Item 5). Prompt Payment Discount: _____ % _____ days (See Instructions for Quotes, Item 6). **ACCEPTANCE OF BID**

In an effort to support the sustainability efforts of the State of North Carolina we solicit your cooperation in this effort.

FOR STATE USE ONLY	
Offer accepted and contract awarded this _____ day of _____	
by _____	(Authorized representative of the NC Department of

BIDDER: *NC Farm to School Co-operative, Inc*

Agriculture and Consumer Services).

It is desirable that all responses meet the following requirements:

- All copies are printed **double sided**.
- All submittals and copies are printed on **recycled paper with a minimum post-consumer content of 30%** and indicate this information accordingly on the response.
- Unless absolutely necessary, all bids and copies should **minimize or eliminate use of non-recyclable or non re-usable materials** such as plastic report covers, plastic dividers, vinyl sleeves, and GBC binding. Three-ringed binders, glued materials, paper clips, and staples are acceptable.
- Materials should be submitted in a format which allows for **easy removal and recycling** of paper materials.

MAILING INSTRUCTIONS: Mail only one fully executed bid document, unless otherwise instructed, and only one bid per envelope. Address envelope and insert bid number as shown below. It is the responsibility of the bidder to have the bid in this office by the specified time and date of opening. Bids sent by US Mail are routed through the State mail Service Center. If your bid is not delivered by the State mail Service Center by the opening date and time shown above, the bid will not be considered.

THE DEPARTMENT RECOMMENDS SUBMITTING RESPONSES THROUGH A COMPANY THAT OFFERS A TRACKING/MONITORING SYSTEM.

<u>DELIVERED BY US POSTAL SERVICE</u>	<u>DELIVERED BY ANY OTHER MEANS</u>
Allow at least 5 days for delivery	
BID NO. 10-IFB-006055 NC Department of Agriculture & Consumer Services Purchasing Section 1001 Mail Service Center Raleigh, NC 27699-1001	BID NO. 10-IFB-006055 NC Department of Agriculture & Consumer Services Purchasing Section, Room 226 2 West Edenton Street Raleigh, NC 27601

ATTENTION: This is NOT an e-procurement solicitation.

Vendor Registration and Solicitation Notification System: Vendor Link NC allows vendors to electronically register free with the State to receive electronic notification of current procurement opportunities for goods and services available on the Interactive Purchasing System. Online registration and other purchasing information are available on the Internet web site: <http://www.pandc.nc.gov>.

Tabulations: The State has implemented an Interactive Purchasing System (IPS) that allows the public to retrieve bid tabulations electronically from our Internet web site: www.ips.state.nc.us. Click on Search for Bid, enter the bid number, and then search. Tabulations will normally be available at this web site not later than one working day after opening. Lengthy tabulations may not be available on the Internet, and requests for these verbally or in writing cannot be honored.

Clarifications and Questions: Bidder is to notify purchaser in writing by email to amy.cannady@ncagr.gov by **2:00 PM, December 28, 2011** if bidder believes 1) there may be an error in specifications, 2) if bidder is uncertain about the intent of a specific requirement/specification, terms and conditions including instructions to bidders or 3) if bidder has general questions. Questions submitted in less than 5 days before the bid opening date may not be addressed. The State will prepare written responses to all written questions submitted and addenda to this IFB will be posted to the Interactive Purchasing system (IPS - <http://www.state.nc.us/ips/pubmain.asp>, search by bid number). Bidders supply questions will not be identified in the addenda, only the questions and answers will be posted. Oral answers by any agent or representative of the State are not binding on the State. It is the bidders responsibility to review all addenda to this IFB and, if need be, sign and return addenda with the bidder's response.

If any or all parts of this bid are accepted, an authorized representative of the Department of Agriculture and Consumer Services shall affix their signature hereto and this document and the provisions of the Instructions to Bidders, special terms and conditions specific to this Invitation for Bids, the specifications, and the North Carolina General Contract Terms and Conditions shall then constitute the written agreement between the parties. A purchase order will be issued to the successful offeror.

BIDDER: NC Farm to School Co-operative, Inc

Scope: The Department Agriculture and Consumer Services, Food Distribution Division on behalf of NC Public Schools, is soliciting quotes from NC Growers to promote agriculture within the State of North Carolina and to provide quality products to North Carolina Schools. Offers are to be accepted from qualified growers as defined in the Award Criteria. The Department shall be responsible for:

- Coordinating pickup and delivery of fresh produce from the NC Grower and packing facility to the NC Schools
- Assuring quality of produce from pickup to delivery
- Invoicing to schools and payments to Growers

Contract Administrator: Ted Fogleman or designee of Food Distribution Division, is listed as the Contract Administrator for this contract. This will be the contact person **only** after an award has been made. 919-575-4490

Prohibited Communications: From the issuance date of this RFP through the date the contract is awarded, each Offeror (including its subcontractors and/or suppliers) is prohibited from having any communications with any person inside or outside the using Agency, Issuing Agency, other Government Agency office, or Body (including the Purchaser named above, Department Secretary, Agency Head, Members of the General Assembly and/or Governor's Office), or Private Entity, and the communication discusses the content of Offeror's proposal or qualifications, the contents of another Offeror's proposal, another Offeror's qualifications or ability to perform the contract, and/or the transmittal of any other communication of information that has the effect of directly or indirectly influencing the evaluation of proposals and/or the award of the contract. Offerors not in compliance with this provision shall be disqualified from contract award, unless it is determined that the best interest of the State would not be served by the disqualification. An Offeror's proposal may be disqualified if its subcontractor and supplier engage in any of the foregoing communications during the time that the procurement is active (i.e., the issuance date of the procurement to the date of contract award). Only the discussions, communications or transmittals of information authorized by the Issuing Agency in this RFP or general inquiries to the Purchaser regarding the status of the contract award are exempt from this provision.

Confidentiality of Bids: In submitting its bid, the bidder agrees not to discuss or otherwise reveal the contents of its bid to any source outside of the using or issuing agency, government or private, until after the award of the contract. All bidders are advised that they are not to have any communications with the using or issuing agency during the evaluation of the bids (i.e., after the public opening of the bids and before the award of the contract), unless the State's purchaser contacts the bidder(s) for purposes of seeking clarification. A bidder shall not: transmit to the issuing and/or using agency any information commenting on the ability or qualifications of any other bidder to provide the advertised good, equipment, commodity; defects, errors and/or omissions in any other bidder's bid and/or prices at any time during the procurement process; and/or engage in any other communication or conduct attempting to influence the evaluation and/or award of the contract that is the subject of this IFB. Bidders not in compliance with this provision may be disqualified, at the option of the State, from the contract award. Only those communications with the using agency or issuing agency authorized by this IFB are permitted.

Transportation Charges: Department will pick up from predetermined location as agreed between NC Grower and Food Distribution. Product shall be FOB at the NC Grower location.

Contract Period: This is an Agency Specific Term Contract beginning from date of award through January 15, 2012. Quantities are estimates and the State reserves the right to increase or decrease quantities as needed. The State is responsible only for items ordered and received. No quantities are guaranteed.

Award Criteria: As provided by Statute, award will be based on the lowest and best bid(s) (most advantageous to the State) as determined by consideration of:

- 1) Price
- 2) Quality of produce offered
- 3) Good Agriculture Practices (GAP) Certified
- 4) North Carolina grown product
- 5) Member of NC Goodness Grows Program
- 6) Suitability of produce for intended use
- 7) Conformity with intent of specifications herein
- 8) Guaranteed delivery schedule

Award of Contract: It is the general intent to award this contract to a single overall bidder on all items. The right is reserved, however, to make awards on the basis of individual items or groups of items, if such shall be considered by the State to be most advantageous or to constitute its best interest. Bidders should show unit prices, but are requested also to offer a lump sum price.

General Specifications:

1. All produce shall be grown and packaged in North Carolina by a NC Department of Agriculture "NC Goodness Grows" member certified in Good Agriculture Practices (GAP). Grower must send in GAP Certification with Bid.
2. Product must be identified by label indicating the farm from which it came. If the cases of the product does not have the name of the farm it came from, the product will be refused and not picked up.
3. Product must be held at the proper temperature as noted in product specifications to begin the cold chain and the cold chain shall not be broken.
4. Product not satisfying specifications shall be rejected by the NCDA&CS warehouse.
5. Apple varieties may be substituted based on availability due to weather conditions.
6. Schools shall have forty-eight (48) hours from time of delivery to report any problem to NCDA&CS.
7. Exact quantities cannot be guaranteed by NCDA&CS at time of award. Quantities are our best estimates for the year. Schools will submit their orders after award.
8. Notification of quantities shall be provided to Grower a minimum of two weeks and a maximum of four weeks before required pickup from the Grower. NCDA&CS and NC Schools reserve the right to increase the quantity of produce indicated herein within seventy-two (72) hours of pickup from Grower with no change in the price offered.
9. In the event the Grower is unable to fulfill the contract, notification shall be submitted to NCDA&CS Marketing Specialist in his area by 12:00 noon on the Thursday before scheduled pickup of the product.

Tommy Fleetwood	Elizabeth City	252-331-4773
Nick Augustini	Kinston	252-521-5959
Laurie Wood	Ivanhoe	910-532-4208
Jack Ruff	Asheville	828-253-1691
Kevin Hardison	Raleigh	919-707-3123
Heather Barnes	Raleigh	919-707-3127

10. In the event of a product recall of a delivered item, the successful Grower will immediately notify NCDA&CS Food Distribution.
11. The successful bidder shall have product ready for pickup at assigned date and time defined herein and location or pickup point designated by NCDA&CS, Food Distribution Division.
12. All produce is to be the current season's harvest.

Responsibilities of NC Department of Agriculture and Consumer Services:

1. Coordinating pickup and delivery of fresh produce from the NC Growers and packing facility to the NC Schools.
2. Assuring quality of produce from pickup to delivery
3. Invoicing the schools and payments to the growers.

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Mail only one fully executed bid document, unless otherwise instructed.

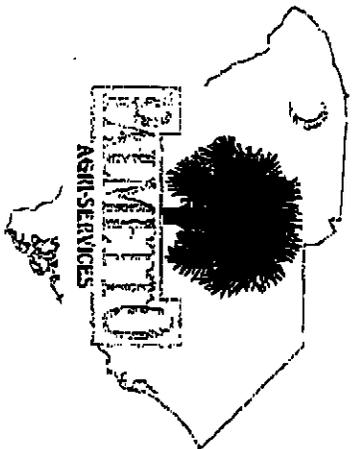
Item	Description	Qty	Unit	Unit Price	Extended Price
1	<p>Apple Slices <u>Packed:</u> 100 two ounce bags packed per case, apple slices are to be packed in a modify atmosphere bag. <u>Quality:</u> Rome, gala, golden delicious variety, apple slices are to be stored at 34-38 degrees F. <u>Delivery:</u> Apple slices 3000 cases to be purchased and picked up at packing facility on February 2, 2012.</p> <p>Apple Slices 2000 cases to be purchased and picked up at packing facility on March 1, 2012.</p> <p>Apple Slices 2000 cases to be purchased and picked up at packing facility on March 15, 2012.</p>	7000	Case	\$ 23.50	\$ 164,500 ⁰⁰
2	<p>Sweet Potatoes – Jumbo Sweet Potatoes <u>Packed:</u> 20-32 ounce, 20-32 count per case, 40 pound case <u>Quality:</u> US Grade A No.2 Covington or Beauregard variety, sweet potatoes must be cured, handling temperature 55-60 degrees from harvest to final destination, sweet potatoes are to be from 2011 harvested crop. <u>Delivery:</u> Sweet potatoes 900 cases to be purchased and picked up at the farm on February 2, 2012.</p> <p>Sweet potatoes 900 cases to be purchased and picked up at the farm on March 1, 2012.</p> <p>Sweet potatoes 900 cases to be purchased and picked up at the farm on April 12, 2012.</p>	2700	Cases	\$ 10.50	\$ 28,350 ⁰⁰
				TOTAL COSTS	\$ 192,850 ⁰⁰

**FINAL
SANITATION AUDIT REPORT**

1. VC#/NAME/ADDRESS/PHONE/ESTAB #/EMAIL: VC# 37-0137 C L Henderson Produce, LLC 4880 Howard Gap Road Hendersonville, North Carolina 28792-3115 828-692-3752 800-438-5012 Fax 828-696-3518 E-mail ahenderson@hendersonsbest.com	2. UNIT/RC/ADDRESS/PHONE/AUDITOR/EMAIL: Public Health Command District-Ft Eustis ATTN: MCVS-ATS Building 2733 Madison Avenue Fort Eustis, VA 23604-5558 Phone: (757) 878-3207 FAX: (757) 878-3650 AUDITOR: Marcus Alston EMAIL: MarcusAlston@LN.amedd.army.mil Phone: 910-396-2164/3103 DSN 238-XXXX Fax: 910-396-2813
3. NAME & TITLE OF THE ESTABLISHMENT'S POC: Mr. Allan Henderson (Owner) and April Hoyt (QA Manager)	4. ESTABLISHMENT'S OWNER: Mr. Allan Henderson
5. DATE OF AUDIT: 03 Nov 2011	6. TYPE OF AUDIT: Routine
7. PRODUCT(S) FOR DIRECTORY LISTING: apples (fresh sliced RTE)	8. OTHER PRODUCT(S) PRODUCED OR STORED: Fresh produce, specializing in apples, Oranges (sliced), pineapples (sliced), grapes, and cherry tomatoes.
9. SAMPLING IS REQUIRED IN CONJUNCTION WITH THIS AUDIT. No	
10. AUDIT RATING: Acceptable	11. DELIVERY STATUS:
12. APPENDICES USED AND ENCLOSURES: Appendix A (General Provisions), Appendix P (Fresh-Cut Fruits and Vegetables), and Appendix Y (Food Defense Program)	
13. OTHER INSPECTION AGENCIES/AUDIT ORGANIZATIONS: 20 OCT 11 / FDA inspection and samples pulled / No Findings / Pass-records reviewed. 22 SEP 11 / NCDA - FDA Contract Audit / No Findings / Pass-records reviewed. 3 JAN 11 / Primus Audit / Rating: Good / Score: 89% / Pass-records reviewed. 11 FEB 11 / Food and Dairy Research Associates Inc. / Environmental Audit / Pass-records reviewed.	
14. REMARKS: A. CHANGES TO DIRECTORY LISTING: None. B. WATER POTABILITY / BACKFLOW PREVENTION: The latest water potability was done on 1 OCT 11 by Pace Analytical Services, Inc., and the sample was found to be acceptable (AW EPA standards. Water source is an on-site well. Samples were taken from the well head and lab faucet. Both sites results were negative for total coliform and fecal / E. coli. Since the previous audit (10 MAY 11) management had a new chlorination system installed for the on-site well to reduce possible pathogenic microorganisms in the water. A backflow preventer is installed on the main line to prevent a cross-connection from occurring. Additionally, backflow prevention devices are located on all the sinks inside the plant. C. FINDINGS: One OBSERVATION was assessed during this audit. D. CORRECTIVE ACTION REQUEST: None.	

FOR OFFICIAL USE ONLY

"Quality in Food Safety"



This is to verify that Burch Equipment, LLC of Faison, NC has successfully passed the applicable elements of the Primuslabs.com Packinghouse v08.06 Audit Program with a good score of 89%.

October 03, 2011

Kelly Norris Williams
 Affiliated Audit # 159967

Parnetto Agri-Services • 1011 Ratchford Rd. York, SC 29745 • (910) 990 - 2465

United States Department of Agriculture



This is to verify that Nash Produce LLC; Nashville, North Carolina
has successfully passed the initial elements of the voluntary

USDA Audit Program for

GOOD AGRICULTURAL PRACTICES & GOOD HANDLING PRACTICES

To verify continued adherence to the program, please visit <http://www.ams.usda.gov/gapship>

Sweet Potatoes-House Packing Facility, Storage & Transportation

Cheri Courtney
Fresh Products Branch

August 2011
Date Valid for One Year



American National Standards Institute

No. of Certification body:
0623

GGN: 4050373201869

Registration number: PLc 2949

GLOBALG.A.P. CERTIFICATE

According to GLOBALG.A.P. (EUREPGAP)
General Regulations Integrated Farm Assurance Version 3.1_Nov09

Option 1

Issued to

Wayne E. Bailey Produce Company

PO Box 467, Chadburn, North Carolina, United States

PrimusLabs declares that the production of the products mentioned on this certificate has been found to be in compliance in accordance with the standard:

Scheme Control Points and Compliance Criteria Version 3.0_Sept07

Product Names	GLOBALGAP (EUREPGAP) Certificate No.	Produce Handling	Harvest excluded
Potatoes, Sweet	00020-NCCKL-0003	YES	NO

Valid from: Dec 24, 2011

Valid to : Dec 23, 2012

Authorized by:

ROBERT F. STOVICEK
President, PrimusLabs

Date of Certification Decision:
Nov 09, 2011

The actual status of this certificate is always displayed at: <https://database.globalgap.org>
Please see attached detailed list of farms certified for the above mentioned company



Institute of Quality & Control

CERTIFICATE

No^o NI50016 (page 1/1)

Issued to

Ham Produce Co.

963 HWY 258 South, Snow Hill, 28580 North Carolina, USA

GGN: 4049928859129

GLOBALGAP REGISTRATION N^o: IQC US80003

The Certification Body IQC declares that the production of the products mentioned on this certificate have been found to be compliant in accordance with the standard:

Scheme Control Points and Compliance Criteria (CPCC) Version 3.0-3, Apr'09

Option 1

GLOBALG.A.P.

IFA, Crop Base, Version: 3.1_Nov09

Country of production: USA

PRODUCT SUBSCOPE: FRUIT & VEGETABLES

Product	GLOBALGAP Certificate N ^o	Produce Handling (Y/N)	Harvest included (Y/N)	N ^o of Production sites
Sweet potatoes	00017-CFPPX-0002	Yes	Yes	1

In the case of more than one production site, the annex =) of 1 will contain details of the production sites assigned to this certificate.

Subject to the continued satisfactory operation of the organisation's Good Agricultural Practices, this certificate is valid to: **05.01.2012**

Certification valid from: **06.01.2011**

Date of Certification: **06.01.2011**

Authorized by:

Dan Halpern - CEO

The actual status of this certificate is always displayed at <https://database.euroap.org>



Institute of Quality & Control Ltd.

6 Ravnitzky St., Petach Tikva 49277, Israel

E-Mail: info@iqc.co.il, www.iqc.co.il





AgriCompliance No.	27851201109020112
Registration No.	AGRICert 00020112

GLOBAL FOOD SAFETY IMPLEMENTATION CERTIFICATE

According to Agri Compliance Farm Regulations

Issued to

Clay T Strickland Farms / Spring Acres Sales Co
1280 Macedonia Road, Spring Hopes, North Carolina, 27882

UNITED STATES OF AMERICA

This certificate recognizes that the above facility was found in an audit by
Agri Compliance to have a high level of food safety,
exemplified by excellence in conditions and in programs for food safety management.

Product(s)	AgriCompliance Certificate No.	Produce Handling	Harvest Excluded	No. of Producers
Sweet Potatoes	27851-AGRIC.0002	Yes	No	1

Valid from: 02/10/2011
Valid to: 02/09/2012

Authorised by: *W. Moore*
Date of Certification: 07/12/2011

Agri Compliance, P.O. Box 2496, Oxford, North Carolina 27565
Email: info@agricompliance.com
This certificate is property of Agri Compliance.

Online Certificate Validation Tool

The following information refers to the certificate of the producer and reflects current certification information in the database as of the log date.



GGN:
Reg. No. of CB

4049928893734

Option 1

Issued for producer:
Farm Pak / Barnes Farming, 7840 Old Bailey Highway, Spring Hope, 27882 North Carolina
United States

The Certification Body INSTITUTE OF QUALITY & CONTROL Ltd. declares that the production of the products mentioned on this certificate have been found to be compliant in accordance with the standard:

GLOBALGAP

Subscope	Product(s)	GLOBALGAP Certificate No	Produce Handling	Harvest included	Destination Countries	Scheme GR	Scheme CPCC
Fruit and Vegetables	Sweet potatoes	00017-CFNXX-0002	Yes	Yes	USA	GLOBALGAP IFA GR Version 3.1 Nov09	GLOBALGAP IFA CPCC Version 3.0 Apr09

Log Date (Printing date of certificate) 2011-01-06 15:22 UTC (GMT) 24h
 Valid from (This certificate may be valid up to 12 month from this date) 2011-01-06
 Valid to (valid to when certificate is printed, must always be checked against latest certificate information in database) 2012-01-05
 Date of Certification decision 2011-01-06

United States Department of Agriculture



This is to verify that Lee Farms; Four Oaks, North Carolina
has successfully passed the initial elements of the voluntary

USDA Audit Program for

GOOD AGRICULTURAL PRACTICES & GOOD HANDLING PRACTICES

To verify continued adherence to the program, please visit <http://www.ams.usda.gov/eaephp>

Sweet Potatoes-House Packing Facility, Storage & Transportation

Shane C. ...
Fresh Products Branch

January 2011
Date Valid for One Year

United States Department of Agriculture



This is to verify that **J. Roland Wood Farms, Incorporated; Benson, North Carolina** has successfully passed the initial elements of the voluntary

USDA Audit Program for

GOOD AGRICULTURAL PRACTICES & GOOD HANDLING PRACTICES

To verify continued adherence to the program, please visit <http://www.ams.usda.gov/gapqia>

Sweet Potatoes-House Packing Facility, Storage & Transportation

Chen County
 Fresh Products Branch

Date Valid for One Year **January 2011**